



NEW FLAG GMBH

*Joining Forces
Internship International Sales -
4-6 months*

OUR COMPANY IS EXTRAORDINARY, AND WE NEED YOU

- Only years after its founding, New Flag GmbH is one of the biggest Movers and Shakers in the Hair and Beauty Industry
- Our out of the box ideas and strategies set us apart from the competition and make us unique
- We provide customers with exceptional service, quality and professionalism every day
- We change people's lives with our brands by delivering innovative trends and new standards
- With Tangle Teezer®, invisibobble®, beautyblender®, Olaplex and Urban Alchemy, just to name a few, we revolutionize the retail and professional market around the world

THE INTERNATIONAL SALES TEAM

- Our hero brand invisibobble® is sold in over 70 countries and we continue to expand our portfolio with key customers and new partners. We concentrate on exploring new markets like South America and Asia Pacific and further grow our current focus markets USA and Europe
- To expand our team in Munich, we are looking for an Intern for a period of 4-6 months, starting as of March 2019

YOUR ROLE IN OUR TEAM

- Support International Key Account Management (sales data evaluation, KPI tracking, PR & social media support, sales presentations, order management and other operational tasks in the daily business)
- Support customer-based data analysis to drive customer development
- Support portfolio strategy for new customers with distribution and own brands
- Help organize and prepare customer meetings
- Interface between sales and marketing department to support new product launches
- Market research & analysis for existing and new markets to support strategic decisions
- Support planning and coordination of customer marketing activities (online/offline)
- Special project coordination

WHAT WE ARE LOOKING FOR

- You are a highly self-motivated and sales driven personality
- You quickly adapt to a new environment and can take over your own tasks right from the beginning
- You have a pronounced interest in the beauty & hair industry
- You are a student (at least in the 4th semester)
- Ideally with first working experience in sales or marketing
- You think in solutions and not in problems
- You are creative and want to make a difference
- Excellent MS-Office skills (Excel, PowerPoint)
- Fluent in English, written and spoken
- You are a team player with strong communication skills and eager to learn new things

WHAT WE CAN OFFER

- An international work environment in a fast-moving company and a highly motivated team
- Exciting & varied tasks and own project responsibility
- Freedom to implement your own ideas
- Diverse development potentials
- Attractive fitness co-operations, free fruit basket, coffee, drinks and beer tap
- A modern workplace in the heart of Munich with excellent public transport connections, surrounded by nice restaurants and close to the English Garden

Are you ready for a challenge and want to join our team?

Please submit a cover letter and CV (English): Julia Höke, julia.hoeke@new-flag.com